

2013

# ANNUAL REPORT



SERVING TODAY AND  
YESTERDAY'S VETERAN



# BREAKING BARRIERS

In 1992, we broke the mold when we first opened our doors and now 21 years later New Directions for Veterans (NDVets) is still breaking barriers and leading the charge in the fight to end homelessness among veterans. In 2013, we changed our name to New Directions for Veterans to better reflect who we serve. I am proud that we accomplished a significant feat this year, which took more than 10 years to bring to fruition, when we finally opened the doors to New Directions Sepulveda, our first permanent supportive housing development. It wasn't easy, and we met plenty of opposition along the way. However, we were determined then and still are today to help end veteran homelessness by not only providing transformational services in our transitional programs, but also creating a continuum of care that starts from the minute a homeless vet comes to us for treatment and continues all the way through to helping secure the first set of keys to an apartment.

As an organization, we are constantly revamping and retooling our services to better meet the needs of today's veteran. We took steps to implement a Military Sexual Trauma program that addresses military rape and sexual misconduct among both women *and* men. In addition, we worked to provide better workforce options for our veterans and more job training opportunities to make it easier to transition to the job market.

Your support has always been critical to us moving forward in our mission. Thank you for helping us serve our nation's protectors when they need it most. Let's continue to move forward in the mission to empower veterans.

**Gregory C. Scott**  
*President & CEO*

# MAJOR MILESTONE CREATES PERMANENT SUPPORTIVE HOUSING FOR HOMELESS VETERANS

August 2013 saw the opening of a long awaited dream, New Directions Sepulveda (NDS), a partnership between New Directions for Veterans, A Community of Friends (ACOF) and the VA Greater Los Angeles Healthcare System (GLA). New Directions Sepulveda has 147 studio apartment units designated specifically for formerly homeless and disabled veterans.

In addition to living in a community of their peers, tenants receive supportive services specifically targeted to veterans to help them remain stably housed. “The grand opening of NDS celebrates a long-planned expansion of our services,” says Gregory C. Scott, President and CEO of NDVets. “The supportive services we’re providing to veterans at ND Sepulveda are really an extension of our existing aftercare activities. Service coordinators are on site to

help veterans with any issues they face living independently, and to connect them with resources in the community. The location itself offers an array of recreational resources and easy access to the outpatient medical services the VA offers at the Sepulveda Ambulatory Care Center.”





# WHO WE SERVED IN 2013

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## VETERANS IN OUR TRANSITIONAL PROGRAMS

412



## SUPPORTIVE SERVICES FOR VETERAN FAMILIES

409

INCLUDES 271 VETERANS  
138 FAMILY MEMBERS  
75 OF WHOM ARE CHILDREN



## NEW DIRECTIONS SEPULVEDA I & II

**130 FORMERLY HOMELESS VETERANS  
MOVED INTO PERMANENT SUPPORTIVE  
HOUSING IN THE FALL OF 2013 – 85% OF  
WHOM WERE CHRONICALLY HOMELESS.**

# WHAT WE PROVIDED IN 2013

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- 56% OF VETERANS RECEIVED HELP FOR ALCOHOL ABUSE
- 73% OF VETERANS RECEIVED HELP FOR DRUG ABUSE
- 66% OF VETERANS WERE TREATED FOR MENTAL HEALTH ILLNESSES
- 147 PERMANENT SUPPORTIVE HOUSING APARTMENTS FOR FORMERLY HOMELESS VETERANS

# HOW YOU HELPED

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## THANK YOU!

YOU GAVE VETERANS A CHANCE TO CHANGE THEIR LIVES IN 2013; THE AVERAGE LENGTH OF STAY WAS 6 MONTHS; AND MORE THAN 95% OF VETERANS WHO TRANSITIONED FROM THE PROGRAM OBTAINED AN INCOME THROUGH EMPLOYMENT OR BENEFITS.



Bank of America volunteers prepare welcome home kits for veterans moving into permanent supportive housing.

# THANKS TO OUR 2013 CONTRIBUTORS

New Directions for Veterans appreciates all of our generous and committed supporters. The following donors contributed gifts of \$100 or more in 2013.

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Edison International  
Colleen M. Edwards  
Susan Edwards







## SUMMARY FINANCIAL INFORMATION

### REVENUE

Government Grants	2013 \$4,456,846	2012 \$4,243,636
Private Grants and Contributions	\$1,678,276	\$1,549,773
Program and Business Income	\$1,335,000	\$501,907
Special Events	\$179,225	\$134,950
In-Kind Contributions	\$134,422	\$158,691
Other	(\$17,224)	\$19,074
<b>Total Revenue</b>	<b>\$7,766,545</b>	<b>\$6,608,031</b>

### EXPENSES

Salaries and Benefits	\$4,731,424	\$4,430,260
Food and Supplies	\$363,105	\$415,605
Facilities	\$291,194	\$250,188
Other Operating	\$2,004,632	\$2,114,318
In-Kind Expenses	\$134,422	\$117,345
Depreciation	\$252,256	\$257,764
<b>Total Expenses</b>	<b>\$7,776,933</b>	<b>\$7,585,480</b>
<b>Excess of Revenue over Expense</b>	<b>(\$10,388)</b>	<b>(\$977,449)<sup>(a)</sup></b>

(a) Loss shown was covered by restricted funds received over prior years

### EXPENSES BY USAGE

Veteran Services	\$5,828,181	\$5,632,717
Support Services (includes depreciation)	\$1,278,077	\$1,358,162
Fundraising	\$670,675	\$594,601
<b>Total</b>	<b>\$7,776,933</b>	<b>\$7,585,480</b>

### ASSETS

Cash and Cash Equivalents	\$1,838,331	\$2,612,192
Receivables	\$1,956,271	\$976,468
Other Current Assets	\$167,887	\$139,805
Other Assets	\$276,294	\$276,294
Property and Equipment (net)	\$2,525,986	\$3,645,093
<b>Total Assets</b>	<b>\$6,754,769</b>	<b>\$2,206,010</b>

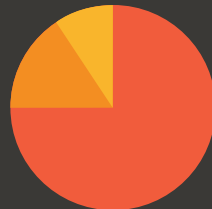
### LIABILITIES

Current Liabilities	\$507,949	\$775,551
Loans Payable Other Liabilities	\$622,112	\$1,239,205
Allowance for Contract Settlement	\$191,254	\$191,254
<b>Total Liabilities</b>	<b>\$1,321,315</b>	<b>\$2,205,010</b>

### NET ASSETS

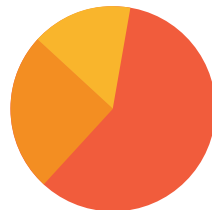
<b>Total Liabilities &amp; Net Assets</b>	<b>\$5,433,454</b>	<b>\$5,443,842</b>
	\$6,754,769	\$7,649,852

## EXPENSES



- Veterans Services
- Support Services
- Fundraising

## REVENUE



- Government Grants & Contracts
- Private Grants & Contributions
- Program Income



*The New Directions for Veterans mission is to empower men and women who served in the military, and their families, to lead productive and fulfilling lives.*

## **NEW DIRECTIONS FOR VETERANS**

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